



Introductions



Maun-Lemke



Clint Maun

Co-Founder, President and Senior Partner

- Nationally recognized for his innovative leadership in healthcare consulting, speaking and research.
- Over 38 years experience in healthcare management, leadership, quality enhancement and self-development programs.
- His visions, ideas, techniques and concepts are currently at work in thousands of organizations throughout the country..

Maun-Lemke consults and speaks on staff retention, turf/team issues, mergers, marketing, leadership, strategy and change.





Mike Jeffries Senior Consultant

- ❖ 35+ years in long term care
- ❖ 4 years as a consultant specializing in geriatric operations improvement and due diligence for potential investors in geriatric care
- Held CFO and executive operations titles at five prior organizations, supporting anywhere from 25-305 facilities

Maun-Lemke consults and speaks on staff retention, turf/team issues, mergers, marketing, leadership, strategy and change.





Revenue Cycle Management



Cash is King

How do you make cash king?

- Systems
- Goals
- Expertise
- Focus





What components are required

- Accounts Receivable
- Accounts Payable
- Procurement/Vendor relations
- ❖ Billing
- Collections
- Triple Check
- Audit





What actions are required?

- 1. What happens daily?
- 2. What happens weekly?
- 3. What happens monthly?







Panel Q&A



American HealthCare/Heritage Hall & Southern Healthcare



Becky Yocum Director, Reimbursement

1.5 years in position | 9.5 years in senior/healthcare | 17 SNFs + Home Health

Mission: "Our family exists to care for yours."





Patti Bolen AR Systems Manager

8 years in position | 21 years in senior/healthcare or AR | 38 SNFs in FL, GA, NC

Mission: "We are dedicated to promoting and directing high quality nursing care and rehabilitative services to meet the physical, emotional and social needs of those who are served through the facilities we manage."





Audience Q&A



Click Q&A to Submit

Visit Our Exhibit Hall

- Find OpEx solutions
- Enter to win prizes
- Chat live with reps
- Network with peers

